



Re: Invitation to participate in the tender "Acquisition of counters for counting vehicles"

Saatja TRAFx Research <trafx@trafx.net>

Kuupäev K, 20.11.2024 17:14

Adressaat Krista Pärn <krista.parn@rmk.ee>

Hello, Krista:

My apologies, I'm sorry about the mistake. I have prepared a new quote/order form for you (241120TA):

<https://www.trafx.net/BF241120TA>

Please note that this quote/order form is in US Dollars.

Also, please note that your country's taxes/fees (e.g., VAT, GST, etc.) are not included. You must immediately pay these to the courier company when the package arrives.

To view it, please click on the above link (or copy it to your web browser).

To place the order, you would fill in the blank fields and click the "Submit" button.

Lead time would still be 30 business days.

Credit card, or advanced payment by cheque or bank transfer before shipping is required.

I've also canceled the previous quote so there's no risk of accidentally submitting the wrong one.

Please let me know if I may assist you further.

Kind regards,
Team TRAFx (Tobi)

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TRAFx Research
T: 403-678-1802
www.trafx.net

On Wed, Nov 20, 2024 at 2:40 AM Krista Pärn <krista.parn@rmk.ee> wrote:

Hello,

Thank you for the offer!

I have a slight correction

TRAFx Dock	TRAFx Dock (for configuring and downloading counters); dual-mode: PC and Shuttle mode; (no batteries); also includes: field case, cables, and manual.	1	\$595.00	\$595.00
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We need these 3 pcs instead of 1 pcs.

Best regards,

Krista Pärn

Procurement Specialist

State Forest Management Centre

Toompuiestee 24, 10149 Tallinn, Estonia

GSM: +372 5561 5026

E-mail: krista.parn@rmk.ee

Saatja: TRAFx Research <trafx@trafx.net>

Saadetud: teisipäev, 12. november 2024 18:13

Adressaat: Krista Pärn <krista.parn@rmk.ee>

Teema: Re: Invitation to participate in the tender "Acquisition of counters for counting vehicles"

trafx@trafx.net ei saada teile sageli meilisõnumeid. [Lugege täpsemat teavet selle kohta, miks see on oluline](#)

Hello, Krista:

Thanks for getting in touch!

1. technical description of the offered devices, including the manufacturer's software usage right conditions;

Here is a quick overview:

The TRAFx Vehicle Counter is a self-contained box about the size of a bar of soap, and is easy to install above or below ground at the roadside---there are no external wires or tubes. Change its mode (very easy to do), and it can be used to detect and count off-road vehicles (OHVs) and bicycles. In essence, it is a sophisticated metal detector.

Because photos are often more effective than words, I recommend you see:

TRAFx Vehicle Counter: trafx.net/VEH

Product brochures and more detailed information and specs are available at trafx.net/products

TRAFx DataNet is our comprehensive, easy-to-use online software solution to view and manage counter data. You can test drive it online at trafx.net/datanet/demo

Terms and conditions can be found on [our legal page](#).

2. the cost of 1 piece of equipment in USD (without sales tax);

Here is our current [price sheet](#) for your reference.

3. the total price of the offer in USD (without sales tax);

I have prepared a quote/order form for you (241112TD):

<https://www.trafx.net/6B241112TD>

Please note that your country's taxes/fees (e.g., VAT, GST, etc.) are not included. You must immediately pay these to the courier company when the package arrives.

To view it, please click on the above link (or copy it to your web browser).

To place the order, you would fill in the blank fields and click the "Submit" button.

Credit card, or advanced payment by cheque or bank transfer before shipping is required.

Note that for the purposes of the above quote/order form, I have assumed the 3-year DataNet plan and 5 additional users would apply to the existing State Forest Management Centre account currently being managed by Kerli Karoles-Viia, Lauri Kristjan, and Ahto Kase. Please let me know if this is incorrect and you would instead like to start a brand-new empty DataNet account.

Please also note that DataNet extensions are applied to the expiry date, so the new expiry date would be Nov 4th, 2027 since the account expired on Nov 4th this year.

4. equipment delivery time in calendar days from the conclusion of the contract;

Lead time would be 30 business days. Shipping typically takes 5.

5. draft of sales contract. In this procedure, we would like to use the provider's (or manufacturer's) contract, if possible, on the assumption that the terms and conditions are suitable. The draft of the contract is the subject of negotiations. The payment term provided in the contract must not be shorter than 14 days from the date that the customer has received the delivery.

The Terms and Conditions of Sale are on the above quote/order form (just scroll down) and can also be found on [our legal page](#).

We require acceptance of our terms and conditions in order to do business.

Please let me know if you have any questions.

Kind regards,
Team TRAFx (Tobi)

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TRAFx Research
T: 403-678-1802
www.trafx.net

On Mon, Nov 11, 2024 at 6:39 AM Krista Pärn <krista.parn@rmk.ee> wrote:

Dear Entrepreneur,

Estonian [State Forest Management Centre \(RMK\)](#) is conducting a procurement as a negotiated procedure without prior publication based on [Public Procurement Act](#) § 49 subsection 1 point 2. The Contracting Authority is interested in buying 80 pcs of vehicle counters, equipped with LCD data tally display (see Table 1 below).

Table 1. Description and quantities of counters and additional products.

Item	Pieces
Vehicle counter	80
6 digit LCD tally display	80
TRAFx dock	3
DataNet Plan, 3 years	1
Five additional user licenses	1

Shipping to Estonia (Rõõmu tee 7, 50705 Tartu).

Please submit an offer and documents:

1. technical description of the offered devices, including the manufacturer's software usage right conditions;
2. the cost of 1 piece of equipment in USD (without sales tax);
3. the total price of the offer in USD (without sales tax);
4. equipment delivery time in calendar days from the conclusion of the contract;
5. draft of sales contract. In this procedure, we would like to use the provider's (or manufacturer's) contract, if possible, on the assumption that the terms and conditions are suitable. The draft of the contract is the subject of negotiations. The payment term provided in the contract must not be shorter than 14 days from the date that the customer has received the delivery.

We are waiting your offer to the email krista.parn@rmk.ee no later than 15th of November 2024.

The offer evaluation criteria is 100% price.

The prerequisite for successful recognition of the tender is the compliance of the tender with the conditions of the procurement.

If you have any additional questions, please feel free to ask!

Best regards,

Krista Pärn

Procurement Specialist

State Forest Management Centre

Toompuiestee 24, 10149 Tallinn, Estonia

GSM: +372 5561 5026

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